

# The Forest to Cities Challenge: Securing the Timber Age in an Era Dominated by Climate Change

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Maine Mass Timber Event  
Orono, ME  
October 11, 2018



Frank Lowenstein, Deputy Director

# New England Forestry Foundation

- Conserve New England's forestland
- Promote exemplary forestry

Each is essential to preserving the beauty, prosperity, wildlife habitats, and unique character of our region.



# IPCC report

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It's the diagnosis you don't want to hear from your doctor:

“Every possible test has been done and the news is not good”

--Katherine Hayhoe, Texas Tech University

# What's in the report

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- Cut concrete emissions
- Plant up to 2.5 billion more acres of forests by 2050
- Rapid transformation of urban infrastructure including deep reductions in energy use in buildings

# Forest Products Sector Needs to Engage

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From National Geographic:

Existing forests must be protected to avoid dangerous climate change, warn a coalition of forest scientists in a statement.

Carbon prices proposed of up to \$5500 per ton of CO<sub>2</sub> by 2030— equivalent to 10x the going per acre rate for some Maine forest land.

# What's not in the report: Forest products as a climate solution

Potential to reduce concrete use through mass timber

- Equivalent impact to other major climate wedges
- Reduces need for unproven technologies
- Provides an incentive to reduce deforestation



Photo by John Stanmeyer, National Geographic

# What's not in the report: Better forestry as a climate solution

Increase carbon storage through improved forest management on existing forest lands

- Higher stocking and productivity
- Addressing non-carbon effects of forest on albedo, water vapor and other critical climate variables



Photo by John Brissette, Northeastern Research Station



# Differentiate: Sustainability and Climate

Murray Building, London  
Source: Timber City





Steel and  
Concrete:  
Forged  
from  
coal

**“New Mines Bank on Steel” – March, 2017 Metallurgical coal mine opens in PA, Associated Press**



# Mass Timber: Forged from forests.





# Forged from photosynthesis



Photo: Wildlands and Woodlands, Harvard Forest





# From carbon source to carbon sink.

**About 5000 tons CO<sub>2</sub> emissions avoided.**

**Typical mass timber mid-rise building**

**+C sequestered in the wood.**

**+C sequestered in the growing forest.**

Rendering, façade detail.

SHoP Architects, NY, NY

From Timber City exhibit

# Differentiate: Urban form and density





“the Metro Mayors Coalition will need to add 185,000 housing units from 2015 – 2030 in order to meet demand and reduce – or at least stabilize -- housing costs.”

# Housing Metro Boston

15 cities and towns united in a landmark regional commitment to housing production.



## THE TASK FORCE



What's being  
built now: 5+1 stories,  
about 60 feet tall





What could be built  
Mjøstårnet– 262 feet tall



# Differentiate: Construction



Good neighbor construction: Less pollution, waste, noise, disruption on-site.  
Less heavy moving equipment needed.  
Faster. Certain amount of pre-fab.



# Results

- Forest products at the center of climate-driven development
- Create jobs throughout the forest products sector
- Create more housing
- Improve mobility and reduce future sprawl
- **Help solve the climate crisis**





What's needed to make CLT work  
here in New England?

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Build Supply

Build Demand

# CLT Supply Potential

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U.S. Forest Service  
Wood Innovations Grant



Pöyry Global



Innovative Natural Resource Solutions

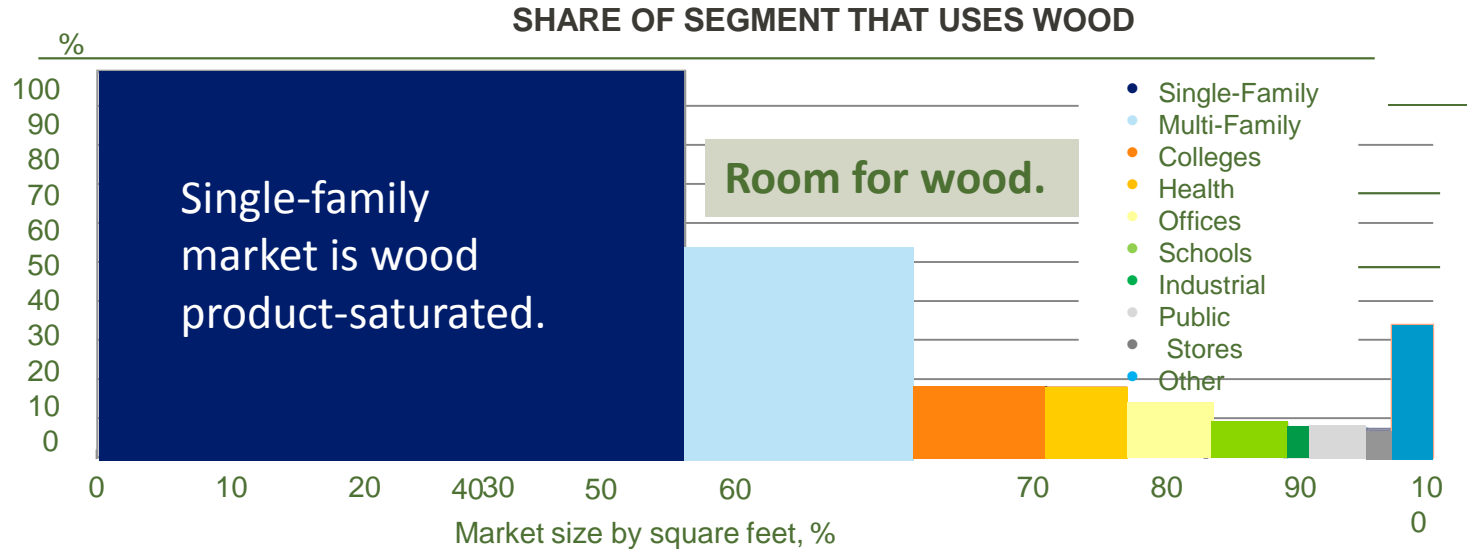


**ASSESSING THE WOOD SUPPLY AND INVESTMENT  
POTENTIAL FOR NEW ENGLAND ENGINEERED  
WOOD PRODUCTS MARKETS AND MILL**

July, 2017

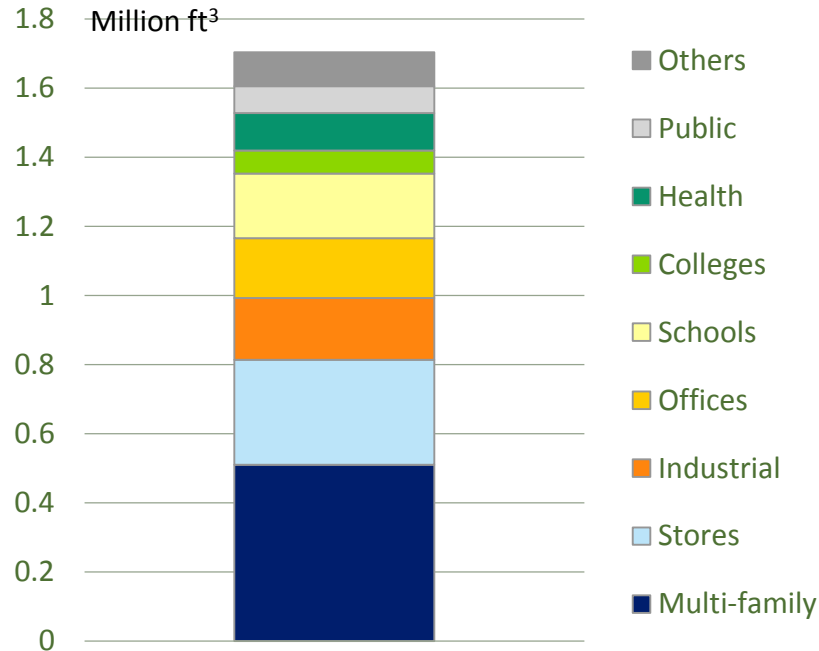
# CONSTRUCTION MARKET – U.S. NORTHEAST

**Commercial and taller residential buildings provide the largest new opportunities for wood.**



# 1% market share for CLT in Northeast

Large projects from both private and public sector would accelerate the demand relatively quickly.



1 U of M, Amherst project or ~200 dorm rooms

2-3 schools (Franklin Elementary, VW)

2-3 big projects

2 CLT mills?

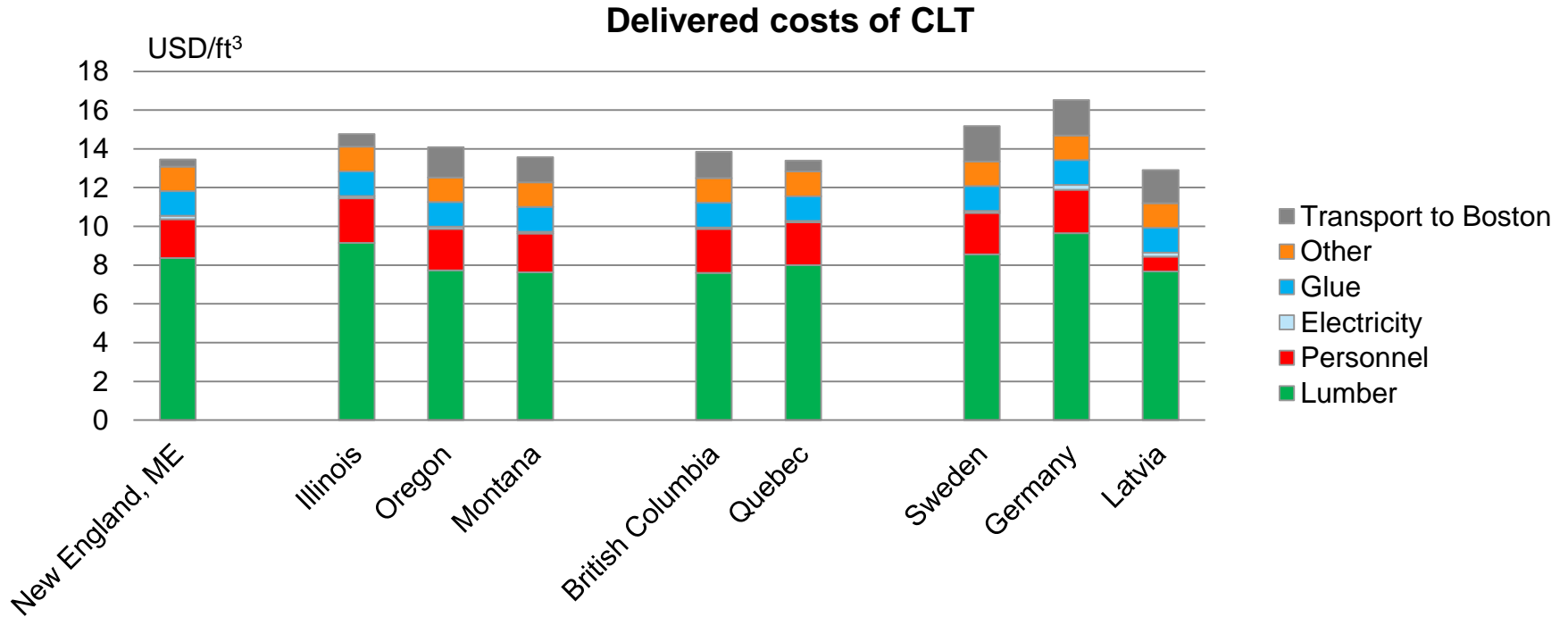
3 bigger shopping malls

400-500 apartments



# CLT – INTERNATIONAL COST COMPARISON

When taking into account transport costs, the costs of New England are on par with or better than competitors for delivery to a construction project in Boston.



# PROFITABILITY

Sales prices have to be clearly above the cost of import at current \$/€ exchange rate to justify a greenfield investment. Integrating CLT production with an existing glulam factory is an attractive opportunity even with current import parity price.

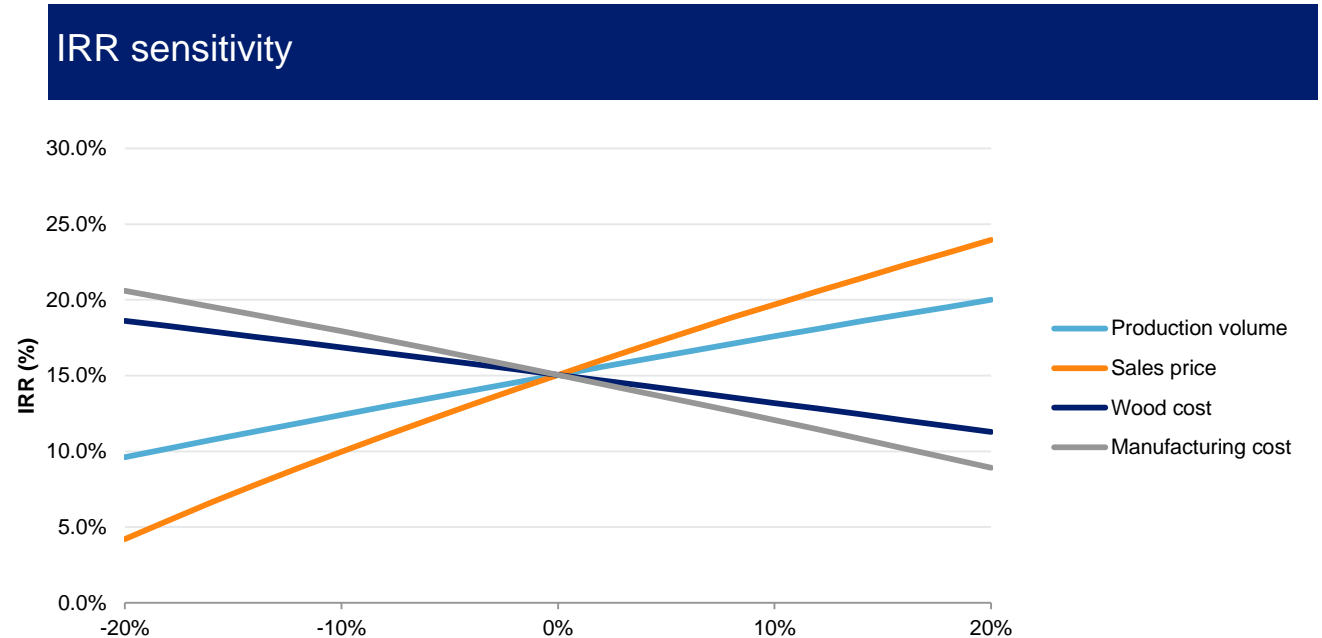
	IRR %
Local pricing	15.1%
Import parity price	2.9%
Brownfield integration * Local pricing	40.3%
Brownfield integration * Import parity price	14.9%

\*Existing building and infrastructure, existing lamella production, investment 7 MUSD investment in manual technology (+50% production & maintenance personnel) and modifications of buildings

# SENSITIVITY ANALYSIS – LOCAL PRICING SCENARIO

The project will have a positive net present value given a local pricing scenario for reasonable fluctuations in sales price, and production volume and costs

- The internal rate of return will be positive under all reasonable circumstances, and vary between 5-25% given the change in input factor prices and costs



# Building Demand

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Demand is key, and that means Massachusetts matters to Maine

Number of buildings with 5 or more residential units in 2016

- Maine: 42 buildings, 514 units
- Massachusetts 261 buildings (6x as many), 7806 units (15x as many)

# Potential incentives

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Wood first/wood alternative policies

- Public sector

- Private sector

Public policies that would scale state aid for housing and/or schools based on climate impact

## Investor-based strategies

- Investment tax credits

- Carbon credits

- Recruiting climate-interested investors

Reducing interest costs based on climate benefits



# NEFF's Build It With Wood Program

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## Build Demand

- Outreach to developers and investors
- Risk reduction tools and opportunities
- Incentives based on climate benefits
- Flagship buildings



## Build Supply

- Promote study of potential for a New England Mill
- Providing a tool for site-specific assessment
- Outreach to investors

Download the full Pöyry report at  
<http://newenglandforestry.org/connect/publications>



## The Timber Age:

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