

The Forest to Cities Challenge: Securing the Timber Age in an Era Dominated by Climate Change

Maine Mass Timber Event
Orono, ME
October 11, 2018



Frank Lowenstein, Deputy Director

New England Forestry Foundation

- Conserve New England's forestland
- Promote exemplary forestry

Each is essential to preserving the beauty, prosperity, wildlife habitats, and unique character of our region.



IPCC report

It's the diagnosis you don't want to hear from your doctor:

“Every possible test has been done and the news is not good”

--Katherine Hayhoe, Texas Tech University

What's in the report

- Cut concrete emissions
- Plant up to 2.5 billion more acres of forests by 2050
- Rapid transformation of urban infrastructure including deep reductions in energy use in buildings

Forest Products Sector Needs to Engage

From National Geographic:

Existing forests must be protected to avoid dangerous climate change, warn a coalition of forest scientists in a statement.

Carbon prices proposed of up to \$5500 per ton of CO₂ by 2030— equivalent to 10x the going per acre rate for some Maine forest land.

What's not in the report: Forest products as a climate solution

Potential to reduce concrete use through mass timber

- Equivalent impact to other major climate wedges
- Reduces need for unproven technologies
- Provides an incentive to reduce deforestation



Photo by John Stanmeyer, National Geographic

What's not in the report: Better forestry as a climate solution

Increase carbon storage through improved forest management on existing forest lands

- Higher stocking and productivity
- Addressing non-carbon effects of forest on albedo, water vapor and other critical climate variables



Photo by John Brissette, Northeastern Research Station

Differentiate: Sustainability and Climate

Murray Building, London
Source: Timber City



Steel and
Concrete:
Forged
from
coal

“New Mines Bank on Steel” – March, 2017 Metallurgical coal mine opens in PA, Associated Press



Mass Timber: Forged from forests.



Forged from photosynthesis



Photo: Wildlands and Woodlands, Harvard Forest



From carbon source to carbon sink.

About 5000 tons CO₂ emissions avoided.

Typical mass timber mid-rise building

+C sequestered in the wood.

+C sequestered in the growing forest.

Rendering, façade detail.

SHoP Architects, NY, NY

From Timber City exhibit

Differentiate: Urban form and density



“the Metro Mayors Coalition will need to add 185,000 housing units from 2015 – 2030 in order to meet demand and reduce – or at least stabilize -- housing costs.”

The screenshot shows the website for the Metro Mayors Coalition's Regional Housing Task Force. At the top left is the logo with the text "METRO MAYORS COALITION REGIONAL HOUSING TASK FORCE". To the right are navigation links: "About", "Guiding Principles", "Strategies", and "Story". The main heading is "Housing Metro Boston" in a large, bold, dark blue font. Below it is the subtitle "15 cities and towns united in a landmark regional commitment to housing production." To the right of the text is a photograph of a row of multi-story townhouses. Below the main heading is a section titled "THE TASK FORCE" followed by a horizontal line. Underneath this line are 15 colored circles, each representing a city or town. Each circle contains the name of the city/town and the name and title of its leader. The cities are arranged in two rows: the first row contains ARLINGTON, BOSTON, BRAINTREE, BROOKLINE, CAMBRIDGE, CHELSEA, EVERETT, and MALDEN; the second row contains MEDFORD, MELROSE, NEWTON, QUINCY, REVERE, SOMERVILLE, and WINTHROP.

METRO MAYORS COALITION
REGIONAL HOUSING TASK FORCE

About Guiding Principles Strategies Story

Housing Metro Boston

15 cities and towns united in a landmark regional commitment to housing production.

THE TASK FORCE

ARLINGTON	BOSTON	BRAINTREE	BROOKLINE	CAMBRIDGE	CHELSEA	EVERETT	MALDEN
Adam Chapdelaine Town Manager	Martin Walsh Mayor	Joseph Sullivan Mayor	Mel Kleckner Town Administrator	Louis DePasquale City Manager	Thomas Ambrosio City Manager	Carlo DeMaria Jr. Mayor	Gary Christenson Mayor
MEDFORD	MELROSE	NEWTON	QUINCY	REVERE	SOMERVILLE	WINTHROP	
Stephanie Burke Mayor	Gail Infurna Mayor	Ruthanne Fuller Mayor	Thomas Koch Mayor	Brian Arrigo Mayor	Joseph Curatone Mayor	Austin Falson Town Manager	

What's being
built now: 5+1 stories,
about 60 feet tall



What could be built
Mjøstårnet– 262 feet tall



Differentiate: Construction



Good neighbor construction: Less pollution, waste, noise, disruption on-site.
Less heavy moving equipment needed.
Faster. Certain amount of pre-fab.

Results

- Forest products at the center of climate-driven development
- Create jobs throughout the forest products sector
- Create more housing
- Improve mobility and reduce future sprawl
- **Help solve the climate crisis**



What's needed to make CLT work
here in New England?

Build Supply

Build Demand

CLT Supply Potential



U.S. Forest Service
Wood Innovations Grant



Pöyry Global



Innovative Natural Resource Solutions

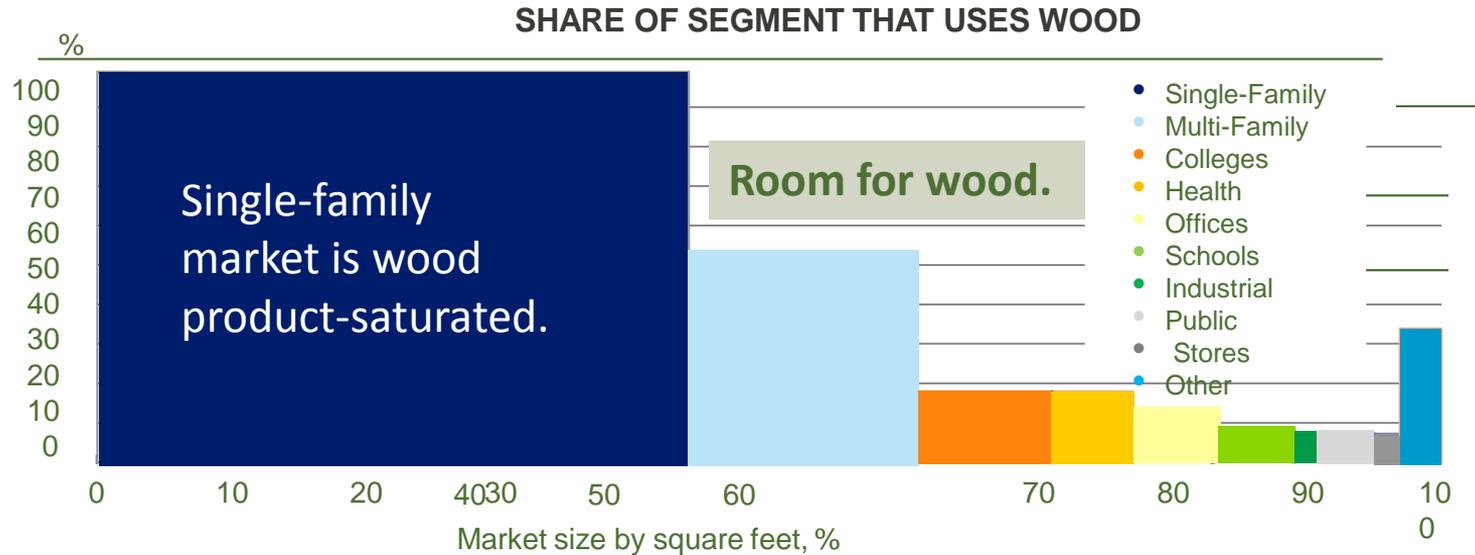


**ASSESSING THE WOOD SUPPLY AND INVESTMENT
POTENTIAL FOR NEW ENGLAND ENGINEERED
WOOD PRODUCTS MARKETS AND MILL**

July, 2017

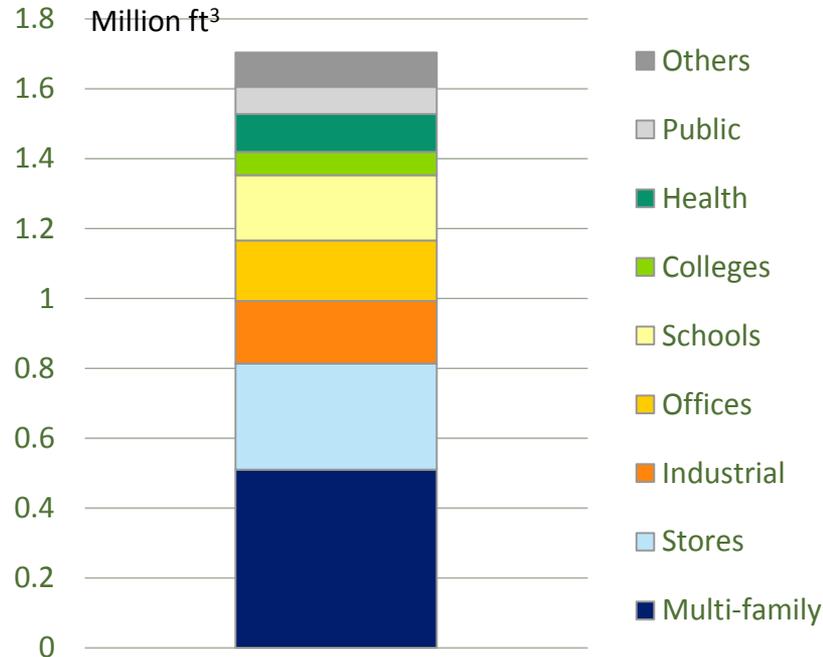
CONSTRUCTION MARKET – U.S. NORTHEAST

Commercial and taller residential buildings provide the largest new opportunities for wood.



1% market share for CLT in Northeast

Large projects from both private and public sector would accelerate the demand relatively quickly.



1 U of M, Amherst project or ~200 dorm rooms

2-3 schools (Franklin Elementary, VW)

2-3 big projects

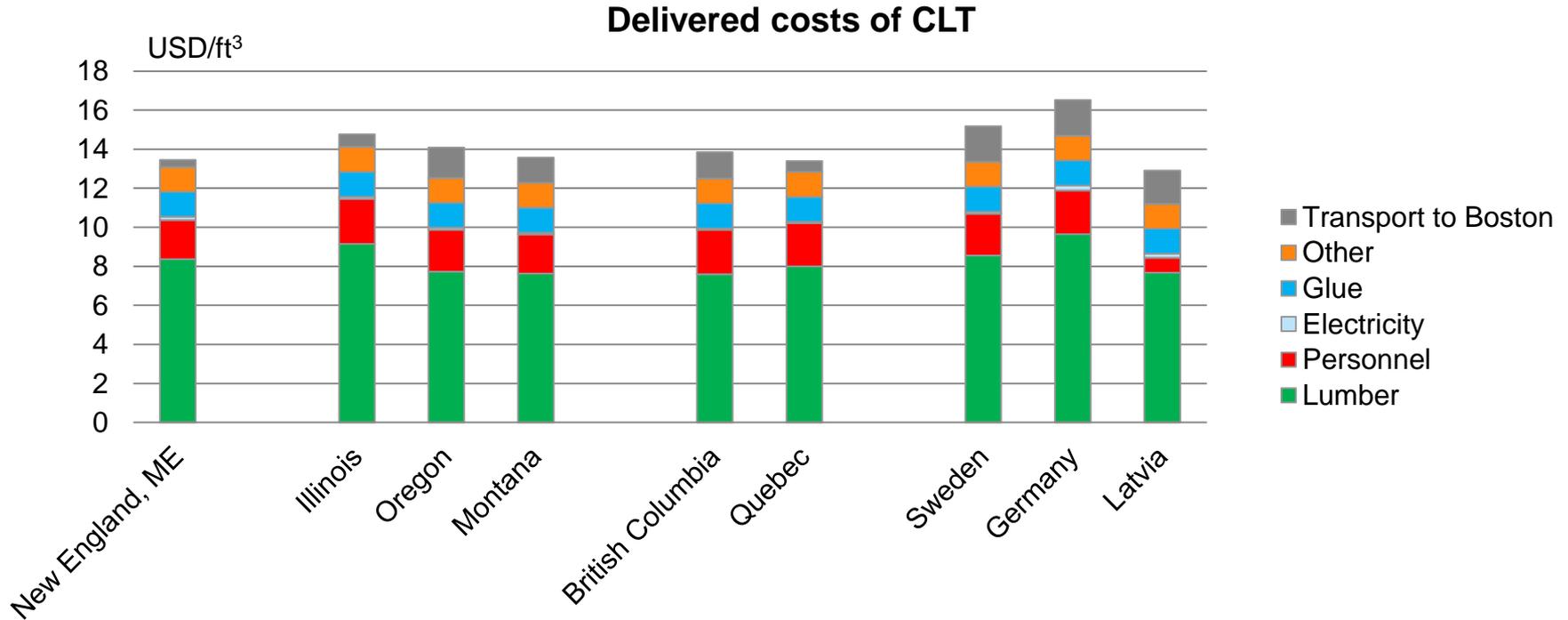
2 CLT mills?

3 bigger shopping malls

400-500 apartments

CLT – INTERNATIONAL COST COMPARISON

When taking into account transport costs, the costs of New England are on par with or better than competitors for delivery to a construction project in Boston.



PROFITABILITY

Sales prices have to be clearly above the cost of import at current \$/€ exchange rate to justify a greenfield investment. Integrating CLT production with an existing glulam factory is an attractive opportunity even with current import parity price.

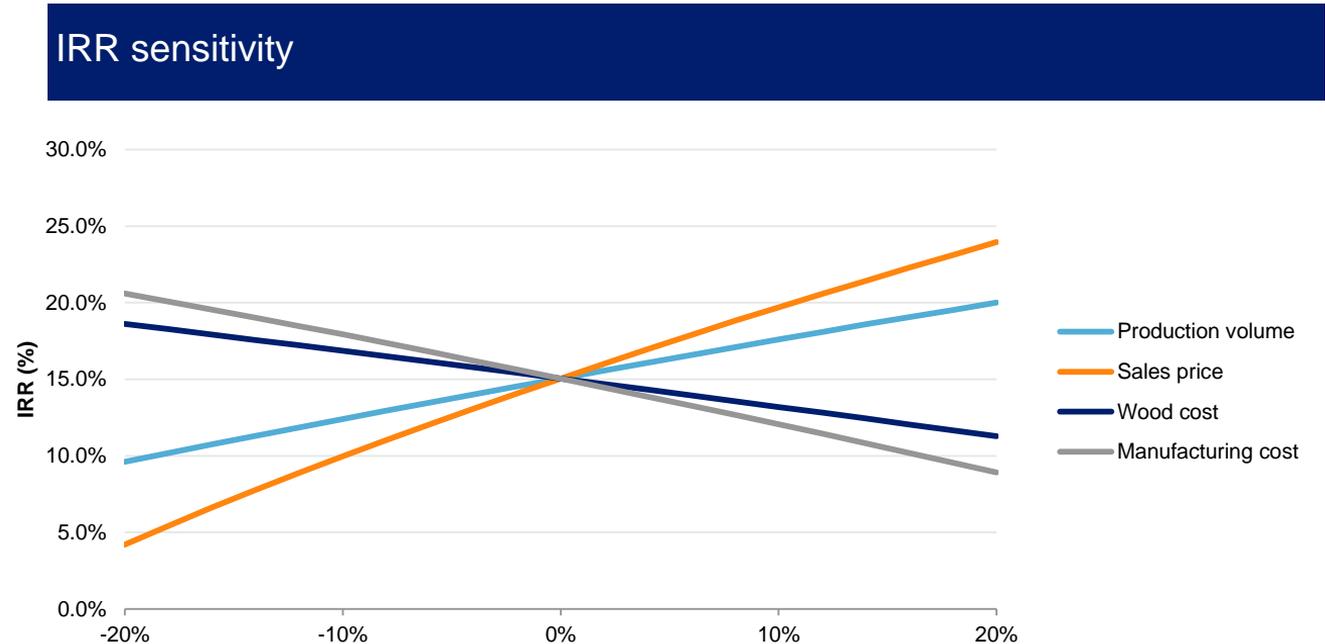
	IRR %
Local pricing	15.1%
Import parity price	2.9%
Brownfield integration * Local pricing	40.3%
Brownfield integration * Import parity price	14.9%

*Existing building and infrastructure, existing lamella production, investment 7 MUSD investment in manual technology (+50% production & maintenance personnel) and modifications of buildings

SENSITIVITY ANALYSIS – LOCAL PRICING SCENARIO

The project will have a positive net present value given a local pricing scenario for reasonable fluctuations in sales price, and production volume and costs

- The internal rate of return will be positive under all reasonable circumstances, and vary between 5-25% given the change in input factor prices and costs



Building Demand

Demand is key, and that means Massachusetts matters to Maine

Number of buildings with 5 or more residential units in 2016

- Maine: 42 buildings, 514 units
- Massachusetts 261 buildings (6x as many), 7806 units (15x as many)

Potential incentives

Wood first/wood alternative policies

Public sector

Private sector

Public policies that would scale state aid for housing and/or schools based on climate impact

Investor-based strategies

Investment tax credits

Carbon credits

Recruiting climate-interested investors

Reducing interest costs based on climate benefits

NEFF's Build It With Wood Program

Build Demand

- Outreach to developers and investors
- Risk reduction tools and opportunities
- Incentives based on climate benefits
- Flagship buildings



Build Supply

- Promote study of potential for a New England Mill
- Providing a tool for site-specific assessment
- Outreach to investors

Download the full Pöyry report at
<http://newenglandforestry.org/connect/publications>



The Timber Age:

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- Create jobs throughout the forest products sector
- Create more housing
- Improve mobility and reduce future sprawl
- Help solve the climate crisis

